

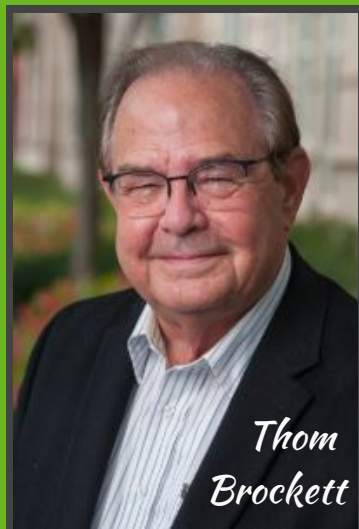
# Plan2Pass Real Estate School LLC introduces our instructor

## THOM BROCKETT

ASSOCIATE BROKER, SALES MANAGER



Plan2Pass  
Real Estate School LLC



Thom Brockett is a second-generation REALTOR®, trainer, business coach, photographer and a licensed broker in Maryland, Virginia, and Washington, DC. As a life-long trainer and consultant, he coaches, mentors, and trains agents at all levels. Thom is an Adjunct Professor at Montgomery College, a consultant for CE Shop, a senior instructor for GCAAR, and currently serves on the Professional Standards committee.

Thom is a past-member of the GCAAR Board of Directors and has managed sales offices for Long & Foster, W.C. & A. N. Miller, and Weichert REALTORS®. He is an Integrity© Business and Sales Coach, Buffini & Company Mentor©, and a NAUI & PADI certified Dive Master and Advanced Open Water SCUBA instructor. Thom was part of the Buffini & Company Advisory Board for the 100 Days to Greatness® program and was a featured Mentor in Buffini & Company's Good Life magazine and was the Training Director for Long & Foster's DC and Montgomery County Regional Training Centers. He has contributed to various articles and features in REALTOR® magazine, served on GCAAR's Grievance, Forms, and Professional Standards committees.

Thom currently serves as sales manager for Long & Foster Park Potomac and he is entrusted with the topic of Office and Business Management within our broker course. Expect thorough explanations, a strong grasp of the current and past DMV markets, engaging and enjoyable visual presentations and a welcoming approach to agent participation when attending his classes:

### Pre-licensing Courses

MD Broker /course contributor (135 hrs)

### Mandatory CE Classes

Brokerage Relationships - BRAD (3 hrs)

Fair Housing Principles & Practices (1.5 hr)

MD Ethics with Predatory Lending (3 hrs)

MD Legal Update (3 hrs)

MREC Supervision (3 hrs)

### Elective CE Classes

\*Advertising, Anti-trust & Arbitration (3 hrs)

\*Can count as category (A) Legislative Update