

Plan2Pass Real Estate School LLC introduces our instructor

ALISON WISNOM

REAL ESTATE EDUCATOR, CIPS, CRS, GRI, MRP



Plan2Pass
Real Estate School LLC



Alison Wisnom's experience spans the globe, yet she understands the importance of "home" better than most. As a veteran, the challenge of a military relocation is both personal and familiar to Alison. She eases relocation stress by connecting clients to the community to help establish a new home base. As a 16-year resident of Anne Arundel County, she assists her clients by dishing dependable advice, problem-solving, and drawing on mountains of real estate knowledge. Also licensed in Hawaii, her established team responsibility transitioned to office management and sales in Maryland which led to creating custom classroom topics such as *transplanting your business* and *effective team building*. Her clear commitment to the real estate industry extends to speaking at local and national conferences, participating on the state legislative committee to debate on bills related to real estate, and graduating from Leadership Academy. As State President of the Residential Real Estate Council (RRC), Alison collaborated with Plan2Pass to add MREC approved CE credit to the CRS certification program. Alison is now applying the same guidance and expertise to instructing her fellow licensees as they develop their career paths. Every journey needs a good guide. As an instructor for the MD broker course, Alison handles an array of topics including business planning, prospecting, promoting, and NAR Ethics. Expect creative content presentations, an invitation to engage, and a willingness to tackle complex topics when attending her classes:

Pre-licensing Courses

MD Broker Course contributor (135 hours)

Mandatory CE Classes

Fair Housing Principles & Practices (1.5 hr)

MD Ethics with Predatory Lending (3 hrs)

Elective CE Classes

Contract Addendum (3 hrs)

MD REALTORS Contract Review (3 hrs)

Residential Contract Update (1.5 hr)

NAR/REBAC Designations & Certifications

MRP Military Relocation Specialist

Upcoming Projects

GENUINE HUSTLE – September 2022 – Annapolis, MD